



President's Message

Dear NARI Members:

As a longstanding member of NARI of Idaho through my affiliation with Viewpoint Windows and most recently a NARI board member it is my privilege to accept the position of NARI of Idaho Chapter President. I am excited to lead an amazing group of building professionals as we navigate the through the challenges of an industry that is experiencing unprecedented growth. I will continue to work with our members to provide valuable benefits such as training, legislative representation, tradeshow, national partner discounts and programs and team building events. I look forward to strengthening my relationships with all of you. Together, NARI of Idaho will continue to promote ethical and sound business practices in the building industry.

Peggy Behrens
Chapter President
NARI of Idaho



NARI of Idaho Meetings and Events

MARK YOUR CALENDARS

July 12—Hawks Night
August 6—Is Solar Right for Your Customer?
September 20—NARI Golf Tournament
October 8—Building Inspector Panel
December 10—Holiday Party

If you have ideas for membership meeting topics or events please contact Lyndell Kline at lyndellk@shopchf.com

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Elections

A few months ago NARI of Idaho members elected a new Board of Directors. Below is your new board:

President—Peggy Behrens, Viewpoint Windows

Vice President—Teresa Richardson, Renaissance Remodeling

Secretary/Treasurer—Lyndell Kline, Chf

Past President—Troy Stone, Wood Windows

Board Members: Joe Levitch, Levco Builders, UDPC
Kelsie Sanders, Ferguson

Mike Hill, CCH

Ryan Ammann, Pella Windows

See back page for contact information

Outgoing President's Message

Dear NARI Members:

As the President of NARI of Idaho for the past 3 Years I have certainly gained a lot of insight to the Remodeling industry here in the Treasure Valley I hadn't had previously. It has been an extreme pleasure to be your President and I thank all of you for making it fun. This chapter is in great hands with our new President, Peggy Behrens and Director Teri Ottens along with the current Board of Director's. I am positive the growth we have experienced over the last 3 years will continue. I want to say to everyone that the Professionalism within our Chapter is unlike any other organization I have been associated with. I encourage everyone to take time to contact someone on the leadership team and find out what you can do to improve your membership within the group. Join the leadership team at a Board of Directors meeting. They are held every month and you can see the insight put into the Chapter to make it proceed smoothly. I will be a regular Chapter member again so join me at the Membership meetings. I am always glad to help any of you in any way I can.

Thank you, Troy Stone, Wood Windows, Inc.

Below—President Peggy Behrens honors outgoing Board member Patricia Dunlop for her 5 years of service on the Board.





Hawks Baseball Game

NARI of Idaho has tables reserved in the Hawk's Nest for a Hawks Baseball Game. Be sure to get there early and enjoy a NARI BBQ. Seating is limited to 40 people.

When: July 12, 2019, Game starts at 7:05 pm

Where: Hawk's Nest, 5600 N Glenwood St, Boise

What: BBQ and Boise Hawks Baseball Game

**Tickets: \$27 each or two for \$50, Kids under 18 years
\$12**

Contact Name: _____

Email: _____

Phone: _____

Company: _____

Attending from your company _____

Fax form to: 208-321-4819 or

Email to trowley@amsidaho.com or

Mail to: NARI of Idaho, PO Box 9401, Boise, ID 83707

AWARDS

In December NARI of Idaho held it's famous Holiday and Awards Party. This year we did a Cornhole Contest and awards. Our thanks to Powderhaus Brewery for hosting us!! Fun was had by all!!



Left—NARI members and guests challenged each others to a game of Cornhole! We were surprised by the talent (and lack thereof) out there!

Below—The winning team—Renaissance Remodeling



Above—Big Wood Cabinets was the recipient of TWO Buzz Awards for their marketing efforts



Left—Wood Windows and Chf Home Furnishings were the recipients of the Trade Contractor of the Year and Supplier of the Year awards



Above—Photo Contest Winners included Fine Kitchens and Bath, Gammill Construction, CCH, Renaissance Remodeling and Strite design+remodel

Right—Keilty Remodeling as Contractor of the Year, 2018



REMEMBER when advertising any awards you have won through the NARI of Idaho that it must contain the year, the geographical location, and the category in which the award was won. This is from NARI Standards of Practice and Code of Ethics for the Remodeling Industry.

This year's Kitchen & Bath Industry Show (KBIS) and International Builder's Show (IBS) did not disappoint. Technology was huge! Appliance manufacturers are storming the industry with systems to make our lives easier. GE, Bosch, and others all presented integration of home appliances and smart devices. More and more we are able to execute and control daily tasks from our phones. "Alexa" can start your dinner and set the mood with dimmed lighting.

Induction cooking continues to intrigue more and more users as it is now available in multiple ranges and cooktops in various sizes. Fast and efficient cooking!

Hardware manufacturers had an outstanding array of organizational hardware to show this year. Multiple ways to house hook-ups and connections for USB devices inside of cabinetry and unique solutions for wall mount and counter mounted receptacles. Black-hole cabinet corners are no more with all of the available cabinet accessories for cabinet inserts these days – you can reach everything!

Powerhouse Solar Shingles were debuted. They offer a solar shingle tile that integrates with your asphalt roof system to create a strong, durable roof that delivers solar energy.

Also sharing the limelight was the burst of color everywhere. Bright colorful appliances offered by many manufacturers including custom powder-coated digital prints adorning your range – crazy!

Color also dominated the cabinetry showings. White and grey cabinets are no longer predominant. Bold, vivid colors are abundant. If you love emerald green, you can have it in cabinets, tile, appliances and fixtures....to your heart's desire.

And finally, metal finishes were quite impressive also. Can you say "ombre"? Yes, you can have an ombre finished faucet in your kitchen. A beautiful smooth finish transitioning from nickel to rose-gold. Lovely! And you thought you had seen the last of brass...no way. Brass and gold are back in a big way. Brushed, polished, burnished and antiqued...however you would like it, the yellow-toned finishes are gorgeous!

With all these exciting new options and features, you can clearly have a home that reflects your personality in every way. Cheers!

BOOK COLLECTION

NARI of Idaho has put together a "library" of resources to assist our members. If you have a construction or business related publication you have read and want to donate contact us. So far our library has the following publications that members can borrow:

Fit To Grow Carpentry	Making Work Work Carpentry Workbook	The E Myth, Why Most Small Business Don't Work and What to Do About It
Running a Successful Construction Company	Certification Study Guides	
Know Your Numbers Study Guide		

Don't forget that NARI has a Facebook page. We would like to have more of you follow us so that we can communicate with you and your friends about NARI and our members and events. If you haven't already, please Like us and recommend us to your friends! Here's the link: <https://www.facebook.com/NARIdaho>

Let us know if you are hosting a meeting at your business and we'll help you promote those as well. Any ideas to help us get more Likes would be great!



MEMBERSHIP MEETINGS AND EVENTS

(And what you missed if you did not attend!!!)

Contact the NARI office for more information on Membership Meetings.



Left—NARI members gather to hear about financing options for remodeling projects from fellow NARI member Doug Burdick of Fairway Mortgage at the March 12 meeting hosted by Ferguson.

In April, we gathered for the Technology Fair hosted by Francini and saw some awesome new technology. Our thanks to:

Solar—Auric Energy
Websites—Key Design
HVAC options—A-1 Heating
Hardware—Excel Marketing
Whole House—The Loop Boise
Plumbing—Moen

March 12th—Steelheads Game

A group of about 20 NARI members attended the Steelheads Game and had a blast. Sometimes it is good to just have some plain, old fashioned FUN!!



May 14, Annual Membership Meeting

The annual meeting this year was at Viewpoint Windows, sponsored by our new President, Peggy Behrens. Our speaker was Dennis Gehman, the NARI National Treasurer, who spoke about all the benefits of being part of the NARI group. The winner of the free membership was Mr. Electric, Matt White. He was brought to the meeting by Troy Stone of Wood Windows who was then drawn for the third year to receive free local dues!! (it pays to invite guests to the annual meeting!!).



HOME TOUR

The 14th Annual NARI Home Tour took place the first weekend in June with great success. We had 9 entries with a variety of projects from bathrooms and kitchens to whole house remodels. We had over 1000 individual visits to our homes by potential clients.

Participants included Boyd Construction, Keilty Remodeling Inc, Strite design+remodel, CCH Design Remodel, Ethos Design+Remodel+Real Estate, Renaissance Remodeling Co, Levco Builders and Gammill Construction. Their projects were fantastic!

CONTRACTORS WHO CARE



Recent CWC Project

We recently worked with several NARI members to assist an elderly woman with mobility issues in the Boise area. The project involved the replacement of several windows, donated by Pella Windows and Johnson Brothers, the replacement of a toilet donated by Cloverdale Plumbing and flooring donated by Great Floors. Labor was donated by Levco Builders and Pella Windows.

Remember that if you know of a person who is in need of assistance involving a small but critical remodeling project and cannot financially afford it they may be a candidate for the Contractors Who Care Program. You can find information and an application at

www.nariofidaho.org/contractors-who-care/

LOOK FOR THE NARI LOGO

Be on the lookout for the NARI logo—Take a picture and send it to us. The best picture will be featured in the next newsletter!



CERTIFICATION

Congrats to Michael Cook of Keilty Remodeling as NARI of Idaho's newest Certified Remodeler and to Josh Mitchell of Levco Builders as our newest Certified Lead Carpenter. Both of these guys worked hard for their certifications which will distinguish them above others! For more information on NARI remodeler certifications, contact the NARI office at info@nariofidaho.org. For more information on certification see www.nari.org/Certification-Accreditation/Certification

Electrical Cord Safety

By Joe Levitch

SAFETY

I am a stickler for good extension cords. OSHA is too, urban legend says they will cut up a cord if they find one on your job sit that is frayed or dangerous in their opinion. I am constantly pointing out problems on job site with our sub-contractors but is it worthwhile? What is the worst that could happen? I suppose electrocution, or a fire. We joke that smoke is what makes electricity work, so our primary objective is to keep the smoke in the wires. Truth is that if you pick up an extension cord and it is warm or hot then you have a situation. The vintage British car owners have made jokes about this for years.

Alternative Uses For Extension Cords I Have Seen.

A tie-down instead of a rope. A pillow at siesta time.

To protect heavy things from being marred by the tailgate of a truck.



Burnt Ends

Rule of Thumb

Gauge: The lower the number the larger the wire. (It's a French thing) The larger the wire the more electrical carrying capacity it has. The longer the cord the larger the gauge it needs to be. Then comes the needs of the tool you are powering. In general, it is better to oversize the cord to ensure that the tool is not starved for electricity. Three-way splitters and power strips are fine up to a point. Even homemade ones are OK if they have large enough wires to provide the electricity amperage that is needed for the tools to work. You could actually add up the needed amperage for each tool or appliance and determine if you have the wire to handle it.

Spider Boxes

These are splitters that take a huge cord and distribute power to a job site. We have several and use them when we get into a situation where the power is far away and coming from a temporary power pole.

Care And Feeding of Extension Cords

Keep your cords and cord ends in good shape. If they are getting warm or have discolored melted ends you are abusing them. Take care to replace ends as needed and cut cords into smaller ones when they get abraded in the middle, Wrap them up nicely in circles or daisy chain. (This is an art that is passed down from father to son) Be good to your cords. Throw out cheap skinny cords and quit using them for things that they were not designed to do!

WORK FORCE DEVELOPMENT—APPRENTICES



Above—Troy Stone give introduction to the very first Carpenter Apprenticeship class on March 4

Right—Knut Sandahl teaches the apprentices about the Fire Code on June 3



The NARI Carpenter Apprenticeship Program is in its 5th month of existence, with classes starting in the second month. Nine apprentices have been attending weekly training session each Monday night to learn about the remodeling business. This first trimester they took classes in basic job skills, tool use and safety, building codes

including residential and commercial, fire code, electrical code, plumbing code, energy codes, 811 Digline/Damage Prevention Control and a OSHA 10 construction class in which they will receive certification.

Demand for Major Remodels Remains Strong

By **Michael J. Berens**

As more long-term homeowners make the decision to stick with the home they have, they are undertaking larger-scale remodeling projects, such as complete room renovations or additions.

Due to the complexity of these changes, more homeowners are hiring professionals to assist with or do the entire project for them. While that's great for business, it is pushing out wait times as project backlogs begin to pile up.

Back in January, the National Association of Home Builders [reported](#) its Remodeling Market Index reached an all-time high of 60 in the fourth quarter of 2017. A month later, MetroStudy [stated](#) that its Residential Remodeling Index also reached a new all-time high of 111.3 in the fourth quarter of last year. In its latest Home Design Trends Survey report, covering residential architecture activity in the fourth quarter, the American Institute of Architects [finds](#) "the home improvement sectors continue to outpace new construction."

Requests for larger projects are driving this demand for professional services. The AIA survey shows a net increase of 7 percent in additions and alterations in 2017 compared to 2016, and a 6 percent increase in kitchen and bath remodeling.

The survey also found that while the number and size of bathrooms on average remained stable, demand increased last year for projects that require substantial renovations, such as larger walk-in showers and radiant heated floors. Kitchens, on the hand, have been increasing in size and in the number of food storage or preparation areas, with double islands becoming more standard features. In addition, outdoor kitchens continue to grow in popularity.

According to the 2018 Remodeling Impact Report, jointly produced by the National Association of Realtors and the National Association of the Remodeling Industry, complete kitchen renovations and bathroom renovations, as well as adding a bathroom, are among the **top projects** undertaken by homeowners. Why? Because of the satisfaction they receive when the project is completed, the appeal to prospective buyers and the value they add to a home at resale.

Unlike in previous years when upgrades were more common, homeowners undertaking these larger, more complex projects are enlisting the help of professionals either to handle the project completely or to do the majority of the work on the project.

In 2015, 28 percent of homeowners participating in the NAR/NARI Impact survey had hired a professional for the entire job, and 20 percent had hired them to do the labor. Those numbers increased to 32 percent and 21 percent, respectively, in 2017, with the proportion of those choosing to do it themselves slipping slightly from 14 percent to 13 percent.

This increased demand has put pressure on remodelers, who like others in the construction industry are challenged by a shortage of skilled labor and the rising cost of materials. The NAHB remodeling index for the fourth quarter showed a six-point spike in the number of firms reporting longer backlogs. Similarly, the AIA survey indicates backlogs increasing from 4.4 months in the third quarter of 2017 to 4.9 months in the fourth quarter.

Those lag times will most likely grow as remodelers head into their busiest time of the year this spring.





Upcoming

Programs for meetings

We are looking for speakers for our monthly meetings. We ask for a 20-25 minute presentation, generic and educational. Please Email lyndellk@shopchf.com with questions or suggestions.

MARK YOUR CALENDARS FOR THE REST OF 2019:

July 12—Hawks Night

August 6—Is Solar Right for Your Customer?

Fine Kitchens and Bath

September 20—NARI Golf Tournament

October 8—Building Inspector Panel

We need a host!

December 10—Holiday Party

If you would like to host a meeting contact the NARI office at 208-322-8191 or at info@nariofidaho.org.

Please welcome our newest member:

**The Latimer Group Inc./Excel Marketing
Mr. Electric**

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