

NATIONAL ASSOCIATION OF THE REMODELING INDUSTRY

Idaho Chapter Newsletter

Winter, 2017



President's Message

Dear NARI Members:

Your Board of Directors has been busy this year. Over this past year we have brought in two nationally recognized speakers to Boise to talk with you. Both were business oriented and had a lot to share, including their experiences from other parts of the country in the remodeling business. The first was David Lupberger. He spoke in detail on 'Managing the Emotional Homeowner' through the 'Emotional Roller Coaster'. Boy did he have a lot to say about situations we have all faced in the remodeling industry including 'Stop doing Free Estimates'. Just recently we had Mark Richardson, who talked about growing your business, and everyone who attended got a free copy of his book "Fit to Grow" (hint – we have some copies left that we will be giving away at upcoming meetings – so if you did not get one make sure you attend!!). If you want to find out more information about either of these speakers, contact us and we will help.

Don't forget to attend the **NARI Casino and Awards Holiday Party!** See the flyer is in this newsletter or you can just call the NARI office at 208-322-8191 to make your reservations! How can you go wrong with a couple of hours of gambling (not real money of course), a taco truck, wine and beer and an auction with your (fake) winnings???? Oh, and the added bonus of seeing who gets recognized this year for outstanding projects!! If you haven't been to a meeting for a while, I GUARANTEE you there will be some people attending you haven't met and are great people you want to know.

I am happy to say that we have added many new members this year and are looking forward to adding more in the future. It is gratifying to know that many remodelers and suppliers in the valley are recognizing the value of NARI membership, both at the chapter and national levels. There are so many benefits to joining, from being in our very popular Remodeled Homes Tour, attending our bi-monthly (Every other month) educational membership meetings, to having a national association represent your business interests before Congress and agencies like the EPA (concerning silica and lead based paint, to name a few issues). There are also benefits you receive as a national member, including the Home Depot rebate program (which frankly can pay your NARI dues) to the many discounts you can get from many major companies and suppliers you may already be using.

We need to keep up the momentum! We are always looking for Committee Chairs to help advance the many programs we have coming up. We also need meeting hosts for 2018. If you have any ideas, comments or even criticisms you want to bring to the board, give me a shout. We are listening to you! Remember, always use a **NARI** member to help you accomplish your remodel.

Troy Stone
NARI of Idaho President



Inside This Issue

NARI of Idaho Monthly Meetings

For 2018 MARK YOUR CALENDARS for every other month for Membership meetings!!

December 12th—Holiday Party at Wall to Wall Stone (see flyer inside)
February 13—5:30—7 pm

We need your training ideas! Contact Lyndell Kline at
lyndellk@shopchf.com

We need hosts—See page 6 for more detailed meeting info!

Holiday Party Flyer

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NARI of Idaho presents



Holiday Casino Night and Awards Party

December 12, 2017

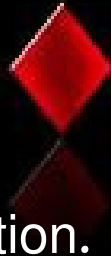
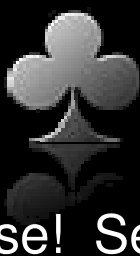
6 pm—Social & Casino Night Dinner

7:30 pm -Awards Presentations

8 pm -Auction with Casino Winnings

Cost: \$35/person or \$65/couple

Where: Wall to Wall Stone, 3707 E. Pine,
Meridian (just east of Eagle Rd)



RSVP please! See back for registration.

Come to the ***Casino and Awards Party*** and find out which of these great remodeling members will receive an award and recognition!! Thanks to those members who were nominated!

Fine Kitchens and Bath
Renaissance Remodeling
Ethos Design + Remodel
CCH Design Remodel
Gammill Construction
Chf Home Furnishings
Wood Windows



Competition will be in Photo Competition, CoTY (Contractor of the Year) Award (several categories), Supplier/Vendor of the Year. Trade Contractor of the Year, NARI Most Valuable Member and our new BUZZ Award (for best media).

NEWS FROM NARI NATIONAL

NARI National Survey Results:

Every indication predicts another strong year coming for the remodeling industry, and we are all busy, right? Our first NARI Touchpoint question asked: how are you doing? The results show that most of us are doing slightly better than average.

- Several NARI members reported "Outstanding." Wouldn't it be nice if we all were experiencing results like this?
- No non-NARI contractor reported "Outstanding" results, so there is a reward in belonging to NARI!
- Too many contractors reported less than average results. For as strong an economy as we are experiencing, too many of us are still struggling. Clearly there is room for improvement.
- The good news is that no one reported truly dismal results.
- The mean score out of 1-5 was 3.5

HELOC Call to Action

The Home Equity Line of Credit (HELOC) deduction is one of the primary ways home owners finance remodeling projects and the loss of this deduction would have a direct effect on the remodeling industry.

77% of NARI remodelers feel their businesses would be "severely impacted" by the elimination of the HELOC deduction.. Because the House and Senate agreed to terminate this deduction it is considered a non-conferenceable item but that does not mean we should give up and NARI lobbyist, Monica Prah! Schulte!s is not ready to throw in the towel.

[Click here to let your elected representatives know how you feel about this important issue.](#)



Drywall Safety Notice

Abstract

CS-114-04 Evaluation of Airborne Particle Releases From Cutting Gypsum Drywall Using Various Cutting Methods in a Controlled Environment * K. Rickabaugh, RJ Lee Group, Pittsburgh, PA; M. Zock, RJ Lee Group, Pittsburgh, PA; M. Lynn, USG Corporation, Chicago, IL

Situation/Problem: A study was performed to address the potential situation/problem of having limited specific product installation focused documentation to further emphasize the importance that work practice has on minimizing airborne dust release. When gypsum wallboard is cut to size, airborne particulate can be introduced into the work place. The potential exposure from any particulate released is dependent on many factors such as the type of method used to size the material, the amount of material cut and ventilation conditions.

Resolution: As a resolution to the need to evaluate dust emissions, a study was performed as part of a product stewardship program to evaluate total and respirable airborne dust levels during work activities related to installation of gypsum wallboard. Respirable dust samples were also analyzed for the potential presence of any respirable crystalline silica during drywall cutting. Direct-reading methods were used to monitor airborne dust levels and to evaluate the experimental conditions needed to achieve appropriate particulate loadings on air samples for laboratory analysis. Drywall sizing was performed in a systematic manner in an enclosed chamber with controlled ventilation. The different sizing methods that were evaluated included a utility knife score snap and rasp method, a rotary saw method and a circular saw method. Products from seven plants were evaluated and each test was performed in duplicate.

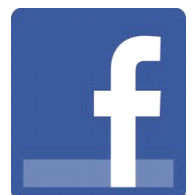
Results: The results from the analysis of the integrated air samples were evaluated based on recommended airborne exposure levels for airborne particulates. Sample results were also normalized by the amount of lineal distance of material cut to compare the relative airborne emissions of particulate between each cutting technique. Based on the parameters used during this study, none of the results for total dust (126) analysis or respirable dust (126) analyses exceeded the airborne exposure levels used for evaluation. Respirable crystalline silica was not detected to be present on any of the air samples.

Lessons Learned: The lessons learned from this study indicate that the score, snap and rasp method of cutting drywall materials was observed to be associated with the lowest total and respirable dust emissions of any of the cutting methods followed by the rotary saw method and then the circular saw. The information gained from this study is also believed to be applicable in modeling potential airborne dust levels that may occur when working on jobsites with drywall products. Regards,

*The abstract of the presentation is found in the AIHce Abstracts , for May 31 – June 5, 2014 .

Don't forget that NARI has a Facebook page. We would like to have more of you follow us so that we can communicate with you and your friends about NARI and our members and events. If you haven't already, please Like us and recommend us to your friends! Here's the link: <https://www.facebook.com/NARIdaho>

Let us know if you are hosting a meeting at your business and we'll help you promote those as well. Any ideas to help us get more Likes would be great!



On October 30 NARI and Franklin Building Supply were privileged to host Mark Richardson, a nationally known speaker on business growth. Mark has written several books and brought a copy of his latest to give away at the event. If you missed it, you missed a tone of great information on business trends and keeping your business alive in both the good and bad times!

On November 15, we had a panel of valley building officials present to talk about your code issues and upcoming code updates (see right). Because of our questions that night, Meridian has recently changed their policy on curbless showers to our clients benefit. NARI can make a difference but you have to PARTICIPATE!!



MEMBERSHIP MEETINGS

On January 1, 2018 new code updates will be going into effect:

- 2015 International Building Code (January 1, 2018)
- 2015 International Existing Building Code (January 1, 2018)
- 2015 Idaho (Uniform) Plumbing Code (July 1, 2017)
- 2015 IECC with 2012 amendments for Residential portion (January 1, 2018)
- 2015 Idaho Fire Code (March 29, 2017)
- 2017 National Electrical Code (January 1, 2018)

Codes that were not updated at the state level were:

- 2012 Idaho Residential Code
- 2012 Fuel and Gas Code
- 2012 Mechanical Code

Please note that some cities and counties are moving forward and adopting the 2015 IRC and full 2015 IECC. Check with your jurisdiction to see what they are doing.

See https://adminrules.idaho.gov/legislative_books/2017/pending/17H_Business.pdf for changes in the codes. All codes are available for viewing at

FREE CODES FROM ICC

Contact the NARI office for more information on Membership Meetings.



NARI of Idaho has upgraded it's display booth and winners of the 2017 Photo contest will be prominently displayed during the January Idaho Remodeling and Design Show, January 27-18, 2018!

If you are not having a booth at this show and are interested in spending some time in the NARI booth during the show, please call the NARI office at 208-322-8191 and schedule a time.

Advertise your For Sale or Rent items here! Send your listing to:
tottens@amsidaho.com



When advertising any awards you have won through the NARI of Idaho that it must contain the year, the geographical location, and the category in which the award was won. This is from NARI Standards of Practice and Code of Ethics for the Remodeling Industry.

Merry Christmas
& Happy Holidays!

Upcoming

Programs for meetings

We are looking for speakers for our monthly meetings. We ask for a 20-25 minute presentation, generic and educational. Please Email lyndellk@shopchf.com with questions or suggestions.

MARK YOUR CALENDARS FOR 2018:

February 6

August 14

April 10—Technology Fair

October 9—Building Inspector
Panel

June 2-3—NARI Home Tour

December 11—Holiday Party

In between we have some great social events planned including our golf tournament, Hawks Night and more!

If you would like to host a meeting contact the NARI office at 208-322-8191 or at info@nariofidaho.org.

Please welcome our new members:

Fairway Mortgage

ABC Supply

Wall to Wall Stone

SubZero

Moen

Unico

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www.nariofidaho.com



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